Hay Hill Highlights From managing to leading

Sixteen questions to ask yourself

Ask yourself how much you agree or disagree with the following statements and rank yourself on a on a 1 to 5 scale - where 1 is 'strongly disagree' and 5 is 'strongly agree':

1.	My personal behaviour at work consistently reflects how I would like my staff to behave	12345
2.	I am clear how I work best and how I can make the biggest contribution to my organisation	12345
3.	I allocate sufficient time in my life to building and rebuilding my physical and emotional stamina	12345
4.	I am courageous in my business decisions	12345
5.	I am adept at flexing my approach to different people and situations to reflect my objectives	12345
6.	I regularly ask open questions of my team and staff and seek new ideas from others	12345
7.	I have a clear understanding of the culture and politics of my organisation	12345
8.	I regularly get involved in internal projects and initiatives and external networks that allow me to understand my organisation's current and future business environment	12345

 I allocate enough time and energy to crafting, moulding and managing my top team 	12345		
10. I delegate effectively and give clear indications of the authority and responsibility I expect people to take	12345		
11. I give my direct reports regular, timely and clear feedback	12345		
12. I act as a coach to my key staff	12345		
13. I set a vision for the organisation that the majority of staff understand and can act upon	12345		
14. I regularly re-evaluate and re-align the design of my organisation	12345		
15. I make a conscious effort to confront unnecessary complexity in my organisation	12345		
16. I am mindful of the need to take decisions and act upon that knowledge in my work	12345		
Make a note of your scores and re-evaluate			

yourself after 3 or 6 months of practicing the actions, behaviours and disciplines

discussed above.