



“Coaching is an opportunity to harness the benefits of personal resourcefulness and creativity.”

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Business Experience

Since Jane became a business coach in 2006 she has worked with over 400 senior executives and entrepreneurs from a range of listed companies, private equity backed businesses and professional partnerships. Clients are C suite executives including CEOs, CFOs, CMOs, CTOs, founders, members of the founding team, as well as those two to three years away from their first appointment to an executive committee.

Prior to becoming a coach Jane's 20 year career in the telecoms, media and technology sectors spanned vice president and partner roles in large multinational organisations, professional partnerships and new ventures.

At Atlas Venture, a transatlantic fund with US\$ 2billion under management, Jane was responsible for all aspects of human capital in the portfolio companies across Europe. Here she worked alongside investment teams with company founders to help them scale and develop their operations.

As a head hunter, with both Russell Reynolds and through founding and managing her own successful executive search firm, Jane developed a practice working with established corporations and innovative start-ups. Her client base spanned telecommunications, software, hardware and media sectors.

Jane started her career in strategic selling in BT. She moved on into marketing roles which included driving brand improvements and incremental revenue before moving into corporate strategy.

Jane brings to her coaching relationships significant insight into a range of business environments, an appreciation of the impact of technology, and a clear understanding of how to maximise the positive aspects of transition and change.

Professional Expertise

Jane's expertise is in working with senior executives through periods of significant growth, change or challenge that leads them to review how they operate. This can be driven by external factors such as technology, market dynamics and ownership changes.

She brings a direct, straightforward and deeply practical approach to coaching which she combines with a significant insight into a range of business environments as well as a psychological understanding.

Jane aims to enhance her clients' performance by focussing on their strengths, helping them be more fully themselves and staying true to their core motivations. By helping the client make explicit decisions about how to evolve their leadership, she aims to create the foundations for the next phase of their career, as well as deliver results to the organisation for which they work.

Education, Qualifications, Professional Positions

- PhD, Psychology - University of Sheffield
- BA Hons, Psychology - University of Sheffield
- Accredited coach - Academy Executive Coaching (programme accredited by ICF and EMCC to Senior Practitioner level)
- Advanced Diploma in Gestalt Therapy and Contribution Training
- Member of the British Psychological Society
- Advisor to Hour 7, an elite ultra-distance running team

Clients

Jane has coached clients at organisations including:

Advent International
Arcus Infrastructure Partners
Associated British Foods
Barings
BC Partners
Beazley
BMI Group
British Land
Capital One
Coca Cola
Chatham House
Childs Farm
Close Brothers
Direct Line
Domestic & General
Greencore
HgCapital
Hiscox
Infosys
Inmarsat
John Lewis Partnership
Just Group
King
McArthurGlen
Refinitiv
Royal London
Royal Mail
Rothschild
Sage Group
Skype
So Energy
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